

# 2020 Medical equipment Supply total solution

Product Supply, Logistics and Quality Control  
General presentation

**Lastu**

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**TGL**

# Background and Unique selling propositions

- During COVID-19 over 3 million pcs delivered facemasks
- We have local Chinese well trained quality control personnel
- Over 30 years experience in East Asian R&D, manufacturing, logistics and sourcing.
- Both key personnel has been living in China 2007-2009 : setup offices/business in Shenzhen and Shanghai, PRC
- Several management positions in R&D, Sourcing, Product marketing and International logistics.
- Track record of supply various products to Finland

# Supply challenges in Asia

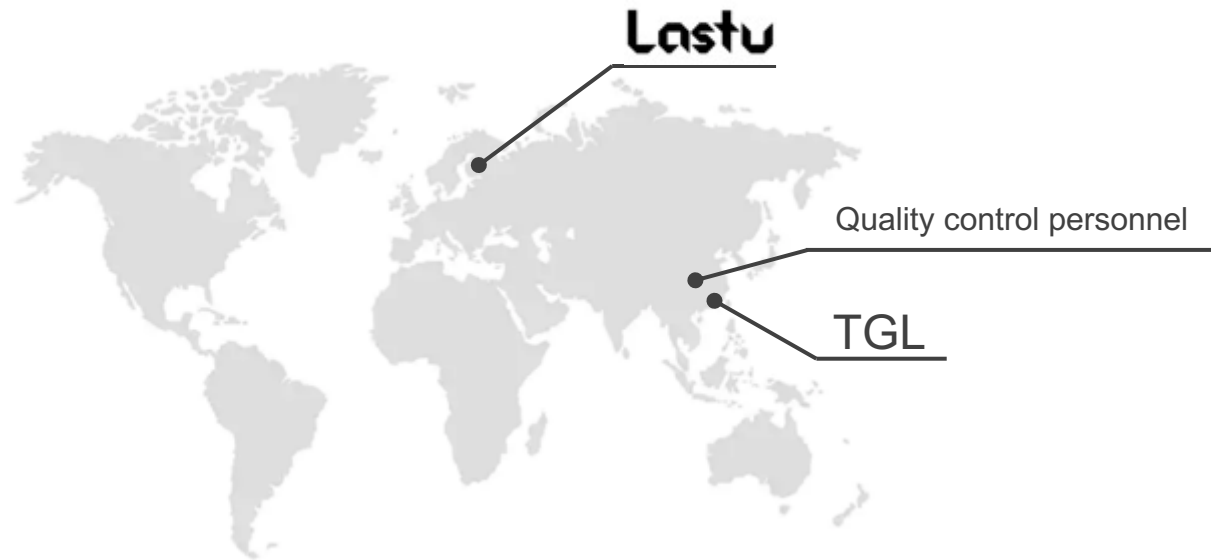
- High minimum order quantities
- Quality control
- Logistics

# What we offer

- We offer total solution on your China purchasing of medical equipment
  1. Sourcing and supplier qualification by own audit process
  2. Purchase support and Quality check each batch
  3. Logistics support all the way from factory to Finland
- We offer also separately Quality control service.
- [www.hankintapalvelu.com](http://www.hankintapalvelu.com)

# Our Global Presence

- Lastu management Ltd. – Finland : Sales, R&D, Sourcing, and Customer technical support.
- TGL Holding Ltd. – Hong kong : Trading and Logistics.
- Quality personnel – Shenzhen : Our Quality supervisor is based in Shenzhen.



# Example: Facemasks

We can offer facemasks with short leadtime including quality check and logistics arrangements

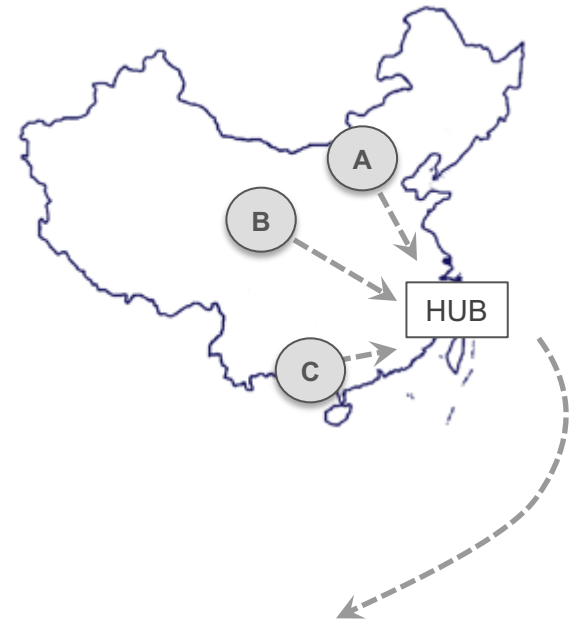
- Prices – Please ask for daily pricing
- Specification – See other presentation
- All suppliers we use are audited and checked locally in China.



# Logistics – We partner with

## Greencarrier

- > 10 year continuous co-operation. Shared resources.
- Specialized in LCL/FCL, Railway, and Air shipments from China to Nordic EU. HUB in 4 location.
- Logistics optimization
- Warehousing service available in Finland and China.



# Portfolio on supplied components

Various Industrial components and assemblies

- Medical components/products
- Medical cables, Cable sets
- PCB production and box build
- Lipo batteries
- Punched parts, Aluminum casting, Machined, welded parts
- Plastic, rubber parts
- Various raw materiel, glass
- Subassemblies
- ...



# Customers

- References:

*Available on request. Please send e-mail.*

# Quality and Processes

We follow internal standard procedure to ensure operation quality

- New project and RFQ process
- Order-Delivery-Feedback process
- Reclamation process
- Change process
- Quality check process

# Quality and Processes



*Questionary Scale from 1 to highest 5*

# Thank you!

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